

Message Text

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62

ACTION EUR-06

INFO OCT-01 ISO-00 EB-05 RSC-01 DRC-01 /014 W

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R 101550Z APR 74

FM AMCONSUL FRANKFURT

TO SECSTATE WASHDC 6930

USDOC WASHDC

INFO AMEMBASSY BONN

UNCLAS FRANKFURT 2265

E.O. 11652 N/A

TAGS: BEXP, GW

SUBJECT: WTDR - IMPORTHAUS KARL HEINZ WILMS

REF: USDOC 4400

1. ADDRESS: 98-100 PLATTERSTR., 6204 TAUNUSSTEIN 4, W,
GERMANY, CABLE: WEGEHAUD, TELEX: 418 2715, PHONE: 06128-
8078, OFFICER: KARL HEINZ WILMS, OWNER.

2. THE FIRM A LARGE IMPORTER OF FOOD SPECIALITIES, JUICES
AND CANDY, WAS ESTABLISHED BY K H WILMS IN 1949. THE FIRM
HAS 75 EMPLOYEES, 22 SALESMEN AND 8 CONTRACTED SALES
REPRESENTATIVES. SALES AREA IS W GERMANY.

3. FINANCIAL REFERENCE: WIESBADENER VOLKSBANK, WIESBADEN.
TRADE REFERENCE: BRONS & HALEY, TACOMA, WASH.

4. FOREIGN FIRMS REPRESENTED: BROWN & HALEY, TACOMA, WASH.
(SWEETS SINCE 1974 EXCLUSIVE).

5. THE FIRM IS ORGANIZED AS A SINGLE PROPRIETORSHIP, OWNED
BY K H WILMS, 54. THE FIRM AND THE OWNER HAVE A GOOD
REPUTATION AND THE FINANCIAL SITUATION IS DESCRIBED AS
ORDERLY. MR WILMS, JOINTLY WITH HIS WIFE IS OWNER OF
READL ESTATE, VALUED AT OVER DM 2 MILLION WITH NORMAL
ENCUMBRANCES. THE FIRM'S INVENTORY IS VALUED AT ABOUT
DM 5000,000. WORKING CAPITAL IS SAID TO BE ADEQUATE.
NO DEROGATORY INFORMATION WAS RECEIVED ON PAYMENTS.

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RECOMMENDED AS A GOOD BUSINESS CONTACT FOR US FIRMS.

6. INFO 04/74. PREPARED BY PBARTOLSIC, APPROVED BY AVELER.
SULSER

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NNN

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